

# TEXPERS ANNUAL CONFERENCE



## Credit Long/Short

April 13, 2010

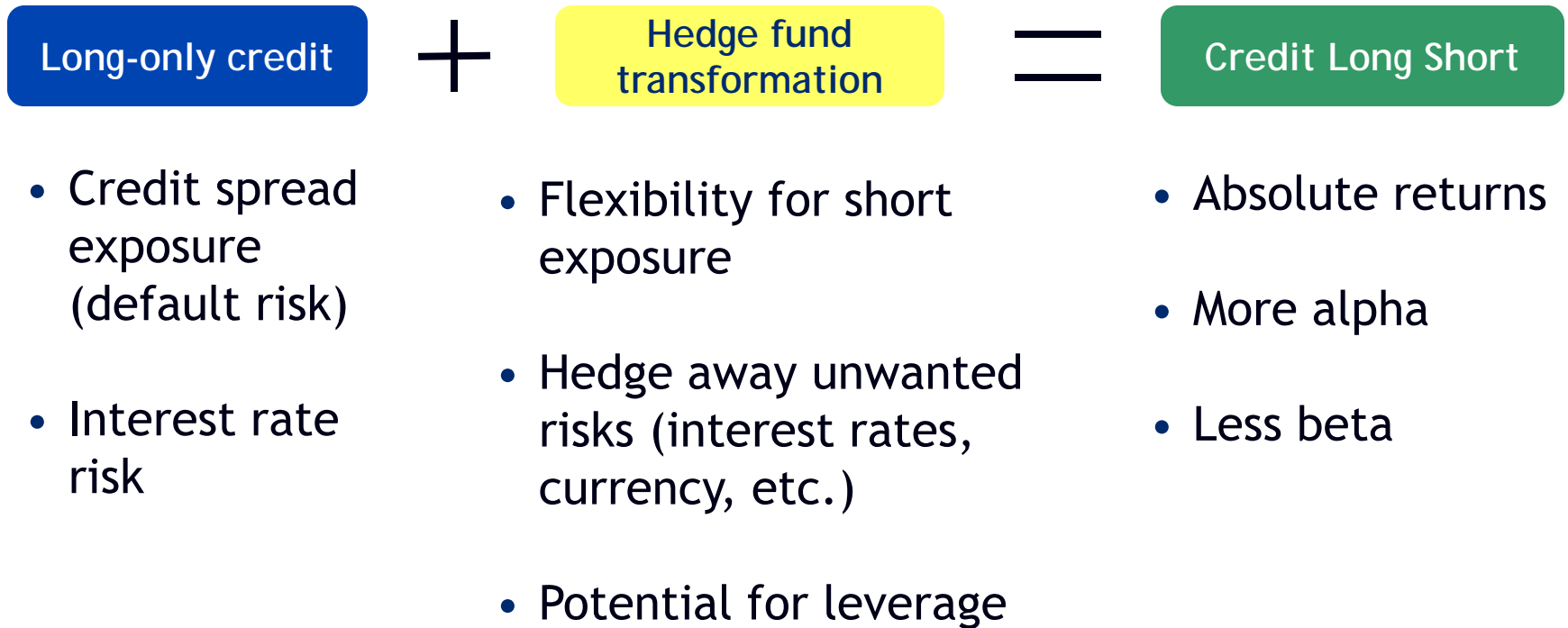
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# Objectives

- What is Credit Long/Short?
- Why use Credit Long/Short?
- Focus on Credit Long/Short

# What is Credit Long/Short: Turning relative return into absolute return



# What is Credit Long/Short: Asset Classes & Instruments

- Strategy typically includes any security that is directly or indirectly tied to an issuer's ability to repay debt

GEOGRAPHY	ASSET CLASSES	INSTRUMENTS/ SECURITIES
Global	Investment grade	Cash bonds
	High yield	Credit derivatives
	Convertible/ hybrid	Bank loans
	Distressed	

# What is Credit Long/Short: Typical Strategies

- Toolkit seeks to take advantage of opportunities in the market
- Strategies can be categorized in three ways:

## Credit relative value

- Directional (long and short)
- Pair trading
- Curve trading
- Cash/derivatives basis
- Yield to call

## Capital structure arbitrage

- Senior/subordinated
- Event and merger arbitrage
- Debt/equity

## Quantitative strategies

- Index arbitrage/other

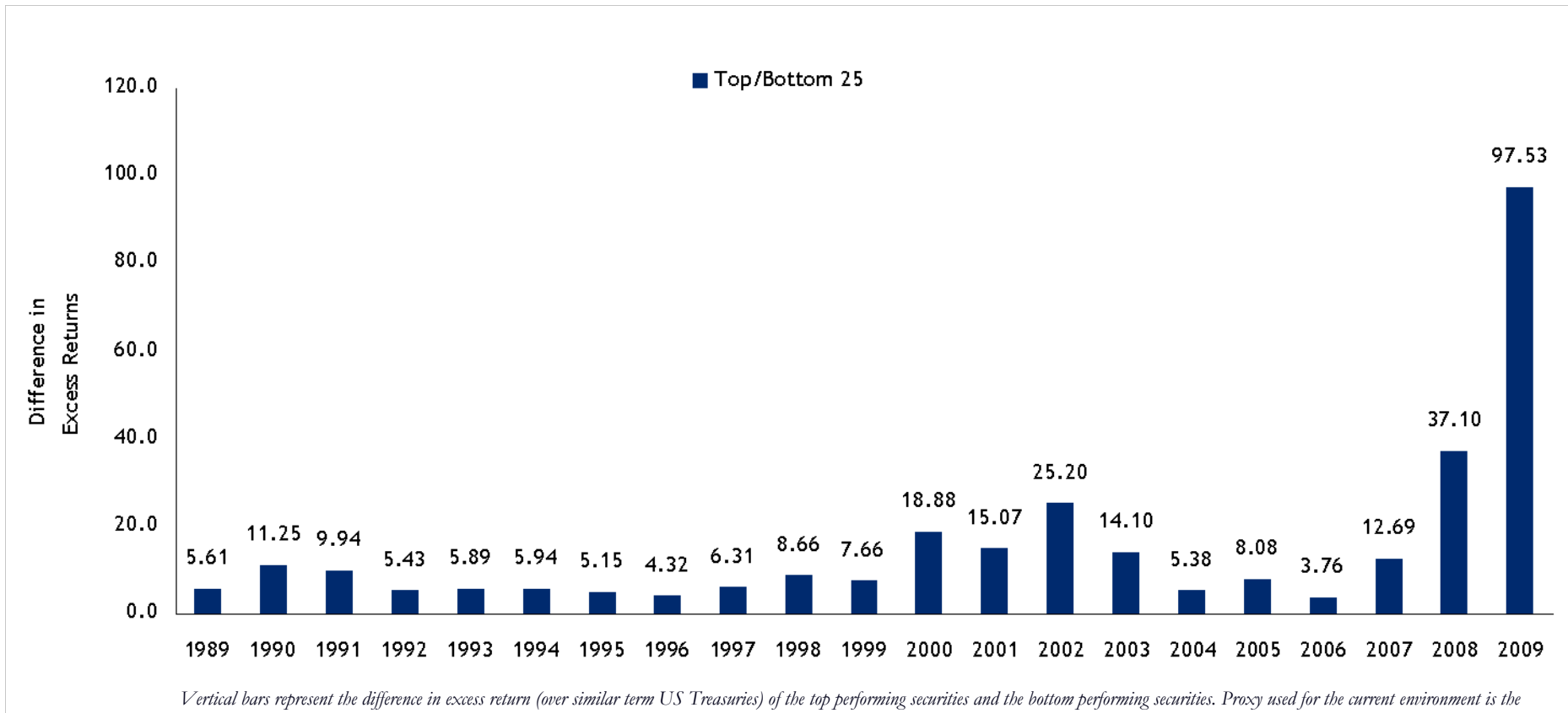
# Why use Credit Long/Short?

## Potential advantages of the strategy

- Distinct return pattern, uncorrelated to other investment strategies
- Objective is to generate consistently positive returns
- Controls volatility
- Emphasis is on specific risk/return, attempts to mitigate market (“beta”) risks

# Why use Credit Long/Short? Opportunities in Credit

## Top/Bottom 25 Excess Return Variances for the Investment Grade Market



Vertical bars represent the difference in excess return (over similar term US Treasuries) of the top performing securities and the bottom performing securities. Proxy used for the current environment is the Barclays Investment Grade Credit Index. Calendar years 1989-2009

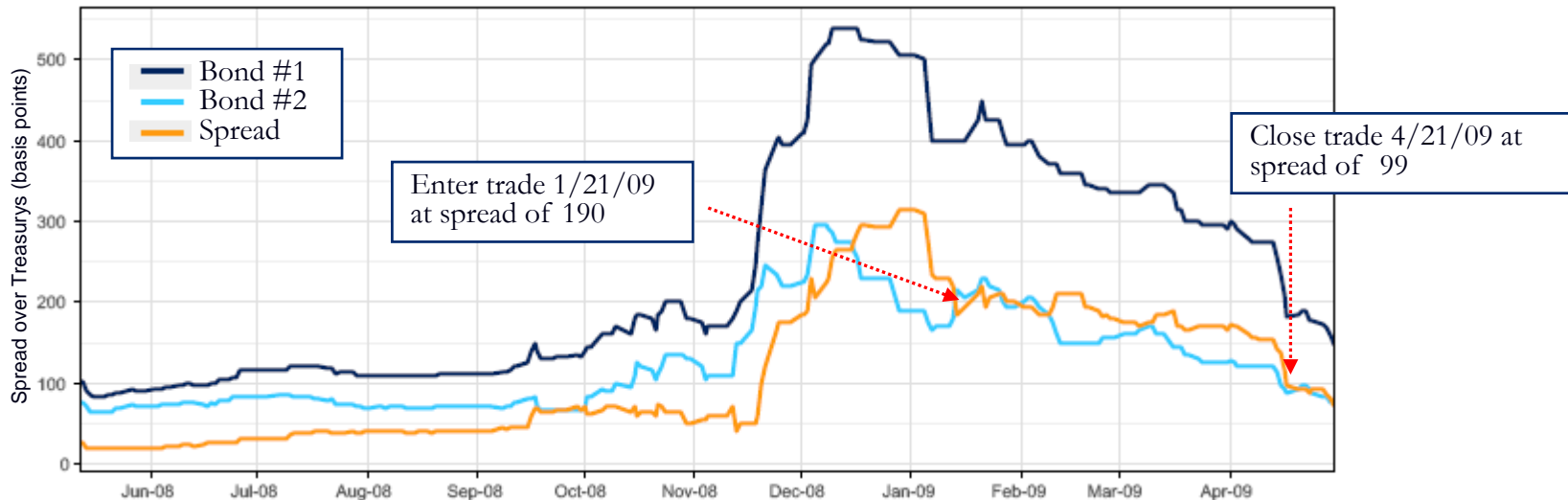
.Data Source: Barclays Index Returns.

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# Focus on Credit Long/Short

## Example: Pair Trades

- Usually involves 2 positions (long and short) where the price or spread is expected to converge or diverge based on fundamental and/or technical views. Investments in pair trading positions are usually in the same industry.
- Pair trading largely removes market and industry risk and focuses mainly on security specific risks.



# Focus on Credit Long/Short

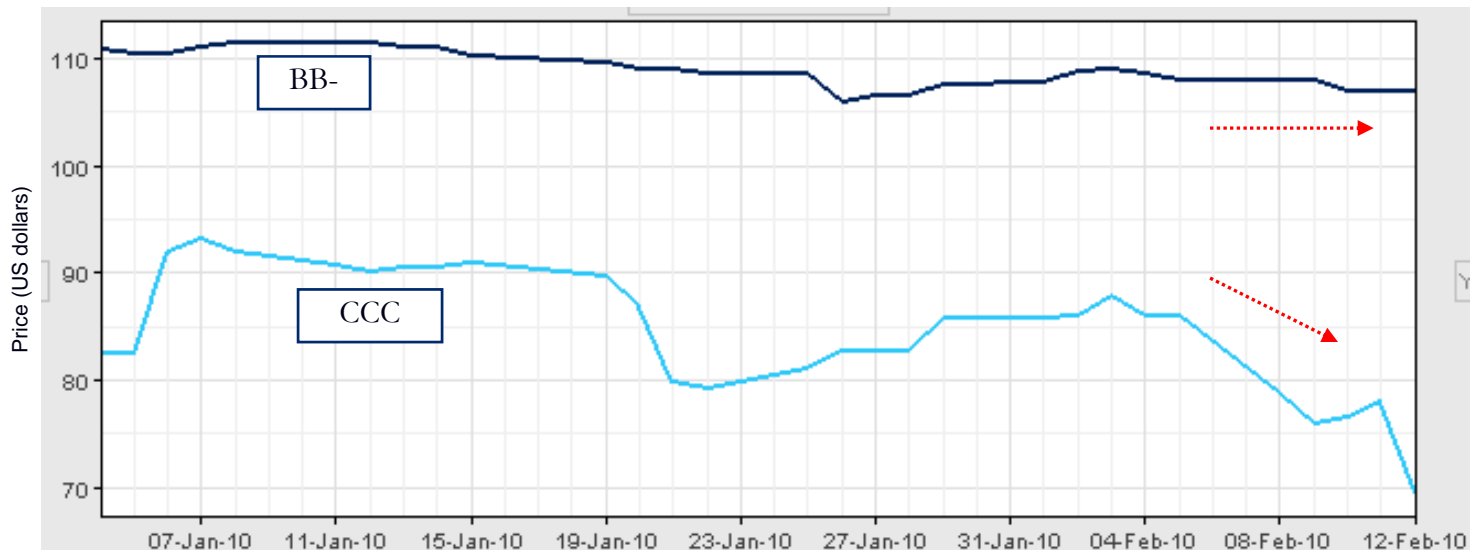
## Example: Curve Trades

- Involves taking a view of the shape of an issuer's credit curve. The shape of the curve is dependent upon many fundamental and technical factors.
- Examples of typical strategies/trades include: steepeners, flatteners and roll down.
- One example is what we call “Limpers”

# Focus on Credit Long/Short

## Example: Capital Structure Arbitrage

- The investor constructs a trade to potentially profit from a change in one value of the capital structure versus another part of the capital structure.
- Types of capital structure arbitrage trades include *senior vs. subordinated debt, event and merger arbitrage, and debt relative to equity*.



# Considerations for Credit L/S: Evaluating the portfolio

## Nominal measurements

- Gross long/gross short
- Sector and industry
- Country and currency
- Interest rate (duration)
- Quality rating
- Individual issuers

## Volatility/ risk based measurements

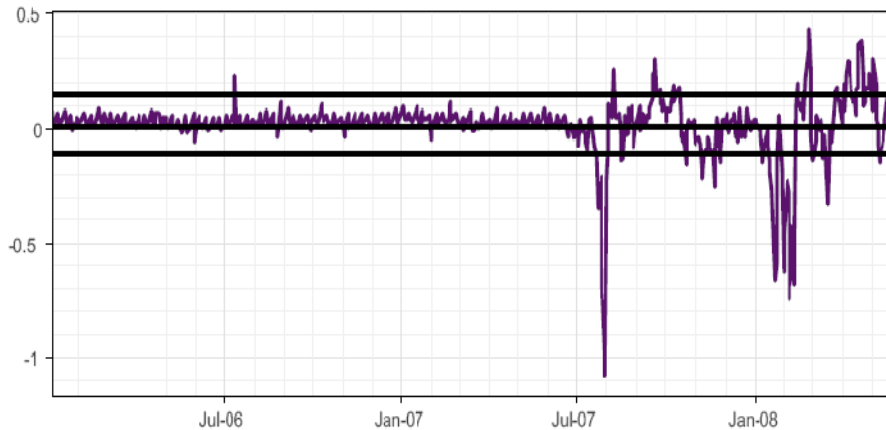
- Credit spread risk
- Interest rate curve
- Volatility/correlation
- Historical simulation/  
covariance
- Scenario testing and  
stress testing

# Considerations for Credit L/S: Evaluating potential risks

## Leverage:

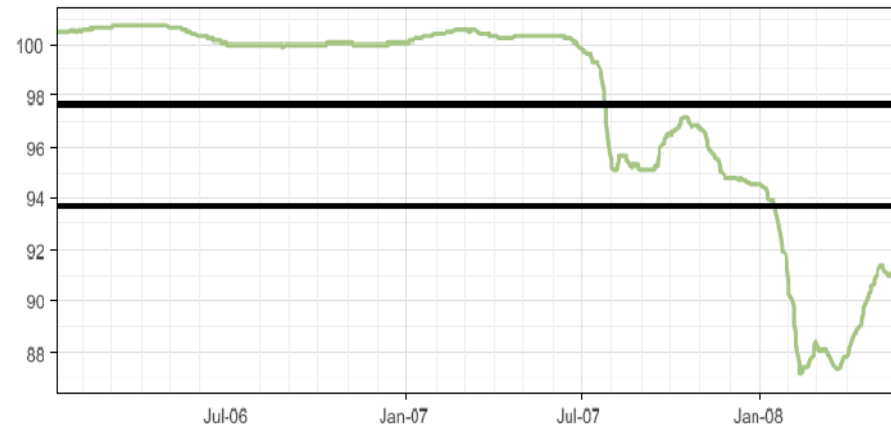
If an asset class exhibits 3% annual volatility and has higher seniority in the capital structure, should an investor be 10X levered to seek large favorable annual returns?

**Barclays US High Yield Loan Index**  
Daily returns (Jan 2006-July 2008)



Source: Barclays

**Price (Jan 2006-July 2008)**



Source: Barclays

# Considerations for Credit L/S: Evaluating the manager

## Old Way

- Performance
- Philosophy
- Pedigree

## New Way

- Performance
- Risk Management
- Philosophy
- Transparency
- Pedigree

# Considerations for Credit L/S: Evaluating the manager

## Non-performance issues

- Legal & compliance capabilities
- Trading
- Back office operations & reporting
- Fee structure
- Liquidity policy

# Summary

- Reduction of Market Risk - more  $\alpha$ , less  $\beta$
- Strategy seeks to take advantage of what the market offers
- Strategy allows manager to navigate market conditions
- Robust risk management and operations are critical
- Core component of asset allocation - not opportunistic

# Disclosure

*All indexes are unmanaged, do not incur fees and it is not possible to invest directly in an index.*

This presentation is for informational purposes only. It should not be construed as investment advice. Outlook as presented reflects subjective judgments and assumptions of the portfolio manager as of March 2010, and unexpected events may occur. There can be no assurance that developments will transpire as stated. Opinions expressed will evolve as future events unfold.